

Title: Customer Consultant (6-months training + Paid Job)

With a mission of improving the lives of about 26 million people in Uganda by providing clean, accessible and reliable energy solutions, Wana Energy Solutions in partnership with Yusudi is looking for people with a passion for improving lives by bringing clean cooking fuels near to their communities.

What's in it for you?

- **Sales Training:** A 6-month high-level sales training and workplace learning conducted by Yusudi and Wana designed to develop your professional selling skills. All the workshops will teach transferable skills, designed to be beneficial across a range of industries and career paths.
- **Work-based learning:** 80% of your time working with Wana Energy Solutions to get hands-on selling experience and 20% of your time learning with Yusudi.
- **Earn as you learn:** Based on performance during training, top-performing Customer Consultants will receive a retainer plus commissions. Transport and airtime allowance will be provided.
- **Career Growth:** Mingle with and gain advice from Yusudi and Wana Energy Solutions staff to grow your sales career.
- **Sales Certification:** You will receive a certificate upon successful completion of the program.
- **Coaching** during the training.

Skills and attributes that will make you successful in this role:

- You are passionate and customer orientated
- You have more than 1-year sales experience in sales and love selling and want to make a living out of it
- You have a high degree of self-motivation and ambition to achieve your personal targets
- You have a positive, confident, and determined approach
- You are resilient and are able to cope with rejection
- The skills to work both independently and as part of a team.
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- You have a good understanding of numeracy
- You possess a high level of integrity and professionalism.

Other critical criteria for application:

- You are available in Kampala, Uganda.
- Minimum education qualification of a diploma or a degree (*Exceptions made for having extensive experience in the oil and gas field*)
- You are able to communicate in English.
- You have experience in the FMCG industry, field sales or door-to-door sales. experience.
- You have work experience in a customer-facing environment e.g retail or hospitality

- You have experience doing presentations.
- You are willing to learn and commit to the x months of virtual sales training.
- You have stable internet connection, a laptop and a phone as the classes are virtual.
- Have basic computer literacy.
- You have the time to commit to attending ALL the training and workplace learning sessions, except in cases of evidenced illness or emergency.

Benefits available to you:

- Qualified candidates will receive a **sponsorship** to participate in the program.
- You receive **continuous training** conducted by Yusudi to empower you to be a high-performing Customer Consultant.
- **Transport and airtime allowances.**
- A **retainer** plus **commissions.**

This is an exclusive competitive opportunity and spaces are limited. We are interested in the most engaged candidates who will be committed to making the most of this exciting opportunity. Top applicants will be admitted into the program. Let us know why we should consider you!

N/B: We provide VIRTUAL training and assessment in our program. This means you need to have access to stable internet connection to fully participate in the program. For further inquiries contact us at info@yusudi.co